

Write your name here

Surname

Other names

**Pearson Edexcel**  
**International**  
**Advanced Level**

Centre Number

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Candidate Number

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# Psychology

**International Advanced Subsidiary**

**Paper 1: Social and Cognitive Psychology**

Friday 13 January 2017 – Morning

**Time: 1 hour 30 minutes**

Paper Reference

**WPS01/01**

**You do not need any other materials.**

Total Marks

## Instructions

- Use **black** ink or ball-point pen.
- **Fill in the boxes** at the top of this page with your name, centre number and candidate number.
- Answer **all** questions.
- Answer the questions in the spaces provided – *there may be more space than you need.*

## Information

- The total mark for this paper is 64.
- The marks for **each** question are shown in brackets – *use this as a guide as to how much time to spend on each question.*
- The list of formulae and critical value tables are printed at the start of this paper.
- Candidates may use a calculator.

## Advice

- Read each question carefully before you start to answer it.
- Check your answers if you have time at the end.

Turn over ►

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## FORMULAE AND STATISTICAL TABLES

### Standard deviation (sample estimate)

$$\sqrt{\left(\frac{\sum(x - \bar{x})^2}{n - 1}\right)}$$

### Spearman's rank correlation coefficient

$$1 - \frac{6 \sum d^2}{n(n^2 - 1)}$$

### Critical values for Spearman's rank

| <i>n</i> | Level of significance for a one-tailed test |       |       |       |        |
|----------|---|-------|-------|-------|--------|
|          | 0.05  | 0.025 | 0.01  | 0.005 | 0.0025 |
|          | Level of significance for a two-tailed test |       |       |       |        |
| <i>n</i> | 0.10  | 0.05  | 0.025 | 0.01  | 0.005  |
| 4        | 1.000                                       | 1.000 | 1.000 | 1.000 | 1.000  |
| 5        | 0.700                                       | 0.900 | 0.900 | 1.000 | 1.000  |
| 6        | 0.657                                       | 0.771 | 0.829 | 0.943 | 0.943  |
| 7        | 0.571                                       | 0.679 | 0.786 | 0.857 | 0.893  |
| 8        | 0.548                                       | 0.643 | 0.738 | 0.810 | 0.857  |
| 9        | 0.483                                       | 0.600 | 0.683 | 0.767 | 0.817  |
| 10       | 0.442                                       | 0.564 | 0.649 | 0.733 | 0.782  |
| 11       | 0.418                                       | 0.527 | 0.609 | 0.700 | 0.755  |
| 12       | 0.399                                       | 0.504 | 0.587 | 0.671 | 0.727  |
| 13       | 0.379                                       | 0.478 | 0.560 | 0.648 | 0.698  |
| 14       | 0.367                                       | 0.459 | 0.539 | 0.622 | 0.675  |
| 15       | 0.350                                       | 0.443 | 0.518 | 0.600 | 0.654  |
| 16       | 0.338                                       | 0.427 | 0.503 | 0.582 | 0.632  |
| 17       | 0.327                                       | 0.412 | 0.482 | 0.558 | 0.606  |
| 18       | 0.317                                       | 0.400 | 0.468 | 0.543 | 0.590  |
| 19       | 0.308                                       | 0.389 | 0.456 | 0.529 | 0.575  |
| 20       | 0.299                                       | 0.378 | 0.444 | 0.516 | 0.561  |
| 21       | 0.291                                       | 0.369 | 0.433 | 0.503 | 0.549  |
| 22       | 0.284                                       | 0.360 | 0.423 | 0.492 | 0.537  |
| 23       | 0.277                                       | 0.352 | 0.413 | 0.482 | 0.526  |
| 24       | 0.271                                       | 0.344 | 0.404 | 0.472 | 0.515  |
| 25       | 0.265                                       | 0.337 | 0.396 | 0.462 | 0.505  |
| 26       | 0.260                                       | 0.330 | 0.388 | 0.453 | 0.496  |
| 27       | 0.255                                       | 0.323 | 0.381 | 0.445 | 0.487  |
| 28       | 0.250                                       | 0.317 | 0.374 | 0.437 | 0.479  |
| 29       | 0.245                                       | 0.312 | 0.367 | 0.430 | 0.471  |
| 30       | 0.241                                       | 0.306 | 0.361 | 0.423 | 0.463  |

The calculated value must be equal to or exceed the critical value in this table for significance to be shown.

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**Chi-squared distribution formula**

$$X^2 = \sum \frac{(O-E)^2}{E}$$

$$df = (r - 1)(c - 1)$$

**Critical values for chi-squared distribution**

| Level of significance for a one-tailed test |       |       |       |       |        |        |
|---|-------|-------|-------|-------|--------|--------|
|   | 0.10  | 0.05  | 0.025 | 0.01  | 0.005  | 0.0005 |
| Level of significance for a two-tailed test |       |       |       |       |        |        |
| df  | 0.20  | 0.10  | 0.05  | 0.025 | 0.01   | 0.001  |
| 1   | 1.64  | 2.71  | 3.84  | 5.02  | 6.64   | 10.83  |
| 2   | 3.22  | 4.61  | 5.99  | 7.38  | 9.21   | 13.82  |
| 3   | 4.64  | 6.25  | 7.82  | 9.35  | 11.35  | 16.27  |
| 4   | 5.99  | 7.78  | 9.49  | 11.14 | 13.28  | 18.47  |
| 5   | 7.29  | 9.24  | 11.07 | 12.83 | 15.09  | 20.52  |
| 6   | 8.56  | 10.65 | 12.59 | 14.45 | 16.81  | 22.46  |
| 7   | 9.80  | 12.02 | 14.07 | 16.01 | 18.48  | 24.32  |
| 8   | 11.03 | 13.36 | 15.51 | 17.54 | 20.09  | 26.12  |
| 9   | 12.24 | 14.68 | 16.92 | 19.02 | 21.67  | 27.88  |
| 10  | 13.44 | 15.99 | 18.31 | 20.48 | 23.21  | 29.59  |
| 11  | 14.63 | 17.28 | 19.68 | 21.92 | 24.73  | 31.26  |
| 12  | 15.81 | 18.55 | 21.03 | 23.34 | 26.22  | 32.91  |
| 13  | 16.99 | 19.81 | 22.36 | 24.74 | 27.69  | 34.53  |
| 14  | 18.15 | 21.06 | 23.69 | 26.12 | 29.14  | 36.12  |
| 15  | 19.31 | 22.31 | 25.00 | 27.49 | 30.58  | 37.70  |
| 16  | 20.47 | 23.54 | 26.30 | 28.85 | 32.00  | 39.25  |
| 17  | 21.62 | 24.77 | 27.59 | 30.19 | 33.41  | 40.79  |
| 18  | 22.76 | 25.99 | 28.87 | 31.53 | 34.81  | 42.31  |
| 19  | 23.90 | 27.20 | 30.14 | 32.85 | 36.19  | 43.82  |
| 20  | 25.04 | 28.41 | 31.41 | 34.17 | 37.57  | 45.32  |
| 21  | 26.17 | 29.62 | 32.67 | 35.48 | 38.93  | 46.80  |
| 22  | 27.30 | 30.81 | 33.92 | 36.78 | 40.29  | 48.27  |
| 23  | 28.43 | 32.01 | 35.17 | 38.08 | 41.64  | 49.73  |
| 24  | 29.55 | 33.20 | 36.42 | 39.36 | 42.98  | 51.18  |
| 25  | 30.68 | 34.38 | 37.65 | 40.65 | 44.31  | 52.62  |
| 26  | 31.80 | 35.56 | 38.89 | 41.92 | 45.64  | 54.05  |
| 27  | 32.91 | 36.74 | 40.11 | 43.20 | 46.96  | 55.48  |
| 28  | 34.03 | 37.92 | 41.34 | 44.46 | 48.28  | 56.89  |
| 29  | 35.14 | 39.09 | 42.56 | 45.72 | 49.59  | 58.30  |
| 30  | 36.25 | 40.26 | 43.77 | 46.98 | 50.89  | 59.70  |
| 40  | 47.27 | 51.81 | 55.76 | 59.34 | 63.69  | 73.40  |
| 50  | 58.16 | 63.17 | 67.51 | 71.42 | 76.15  | 86.66  |
| 60  | 68.97 | 74.40 | 79.08 | 83.30 | 88.38  | 99.61  |
| 70  | 79.72 | 85.53 | 90.53 | 95.02 | 100.43 | 112.32 |

The calculated value must be equal to or exceed the critical value in this table for significance to be shown.



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**Wilcoxon Signed Ranks test process**

- Calculate the difference between two scores by taking one from the other
- Rank the differences giving the smallest difference Rank 1

Note: do not rank any differences of 0 and when adding the number of scores, do not count those with a difference of 0, and ignore the signs when calculating the difference

- Add up the ranks for positive differences
- Add up the ranks for negative differences
- T is the figure that is the smallest when the ranks are totalled (may be positive or negative)
- N is the number of scores left, ignore those with 0 difference

**Critical values for the Wilcoxon Signed Ranks test**

| n   | Level of significance for a one-tailed test |       |      |
|-----|---|-------|------|
|     | 0.05  | 0.025 | 0.01 |
|     | Level of significance for a two-tailed test |       |      |
|     | 0.1   | 0.05  | 0.02 |
| N=5 | 0   | -     | -    |
| 6   | 2   | 0     | -    |
| 7   | 3   | 2     | 0    |
| 8   | 5   | 3     | 1    |
| 9   | 8   | 5     | 3    |
| 10  | 11  | 8     | 5    |
| 11  | 13  | 10    | 7    |
| 12  | 17  | 13    | 9    |

**The calculated value must be equal to or less than the critical value in this table for significance to be shown.**

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**SECTION A BEGINS ON THE NEXT PAGE.**



**SOCIAL PSYCHOLOGY**

**SECTION A**

**Answer ALL questions in this section. Write your answers in the spaces provided.**

- 1** Social power theory suggests there are five types of power that can be used to explain obedience to authority.

Define the following types of power.

(a) Coercive power

(1)

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(b) Expert power

(1)

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(c) Legitimate power

(1)

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**(Total for Question 1 = 3 marks)**

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**QUESTION 2 BEGINS ON THE NEXT PAGE.**



- 2 Jakob investigated how many nurses followed the instructions given by a doctor. He conducted a study where he pretended to be a doctor and gave 30 nurses a set of instructions to administer incorrect medication for a patient. He repeated his study in four different hospitals. He recorded the results in **Table 1** below.

| Hospital  | Number of nurses (out of 30) who followed the instructions | $x - \bar{x}$ | $(x - \bar{x})^2$ |
|---|--|---------------|-------------------|
| A   | 12   | -6.25         | 39.06             |
| B   | 16   | -2.25         | 5.06              |
| C   | 18   | -0.25         | 0.06              |
| D   | 27   | 8.75          | 76.56             |
| Total   | 73   |               | 120.74            |
| Mean number of all nurses who followed the instructions | 18.25  |               |                   |

**Table 1**

- (a) Calculate, using the information given in **Table 1**, the standard deviation for the number of nurses who followed the instructions.

You **must** show your calculations using the formula that can be found in the formulae and statistical tables at the front of this question paper.

Express your answer to two decimal points.

(2)

**Space for calculations**

Standard deviation for the number of nurses who followed the instructions: .....



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(b) Describe, using agency theory, why the nurses may have followed the instructions to administer incorrect medication for patients.

(2)

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(c) Jakob replicated his study but he gave instructions by telephone to nurses. In this variation only four out of 30 nurses followed the instructions.

Explain **one** reason why only four nurses obeyed the doctor's instructions in this variation.

(2)

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**(Total for Question 2 = 6 marks)**

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3 In social psychology you will have learned about the following contemporary study in detail:

- **Burger (2009)** Replicating Milgram: Would people still obey today?

**Table 2** shows the results, rounded to the nearest whole number, of Burger's (2009) base condition by gender.

|  | Men | Women |
|--|-----|-------|
| Condition A                                |     |       |
| Stopped at 150 electrical volts or earlier | 33% | 27%   |
| Condition B                                |     |       |
| Continued after 150 electrical volts       | 67% | 73%   |

**Table 2**

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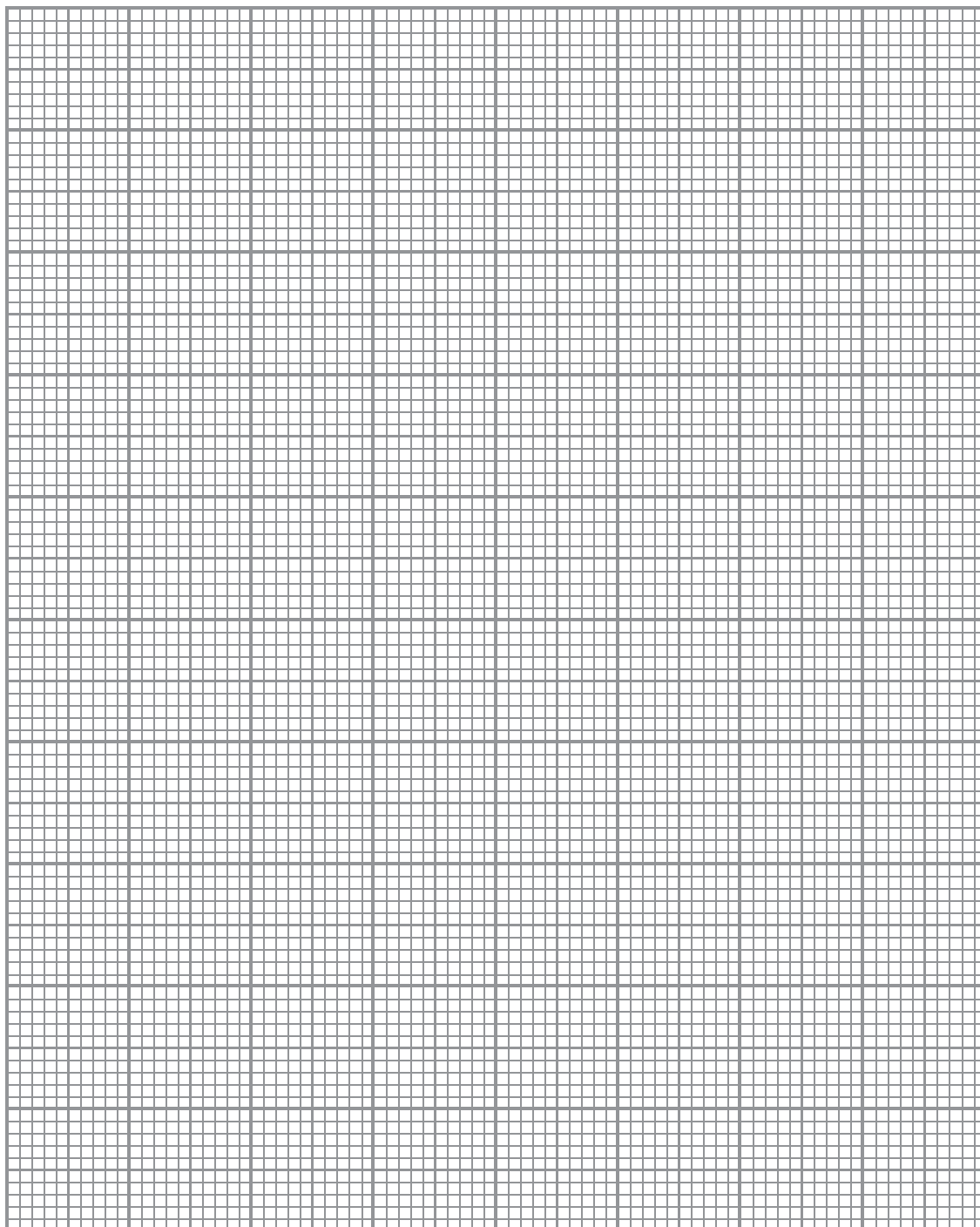
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(a) Draw a bar chart to represent the results for Condition A.

(3)

Title



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P 5 2 1 9 0 A 0 1 1 2 4

(b) Explain **one** strength of Burger's (2009) study.

(2)

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(c) Explain **two** weaknesses of Burger's (2009) study.

(4)

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**(Total for Question 3 = 9 marks)**



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**QUESTION 4 BEGINS ON THE NEXT PAGE**



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(Total for Question 4 = 8 marks)

**TOTAL FOR SECTION A = 26 MARKS**



P 5 2 1 9 0 A 0 1 5 2 4

**COGNITIVE PSYCHOLOGY**

**SECTION B**

**Answer ALL questions in this section. Write your answers in the spaces provided.**

- 5 Kaleb investigated the effect of leading questions on eyewitness recall. He showed a video clip to 30 participants and then asked them three questions about what they had seen in the video clip. The experimental group was asked the same three leading questions, the control group was not asked any leading questions.

The results are shown in **Table 3**.

| <b>Condition</b>                         | <b>Number of participants who gave accurate responses to more than one question</b> | <b>Number of participants who gave inaccurate responses to more than one question</b> |
|--|---|---|
| Control group:<br>No leading questions   | 12  | 3   |
| Experimental group:<br>Leading questions | 5   | 10  |

**Table 3**

- (a) Identify the level of measurement for the data in **Table 3**. (1)

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- (b) Describe why Kaleb chose to use an independent groups design for his investigation. (2)

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(c) Give **two** reasons why Kaleb used standardised questions in his study.

(2)

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Bartlett (1932) suggested that memory is reconstructive.

(d) Describe what is meant by reconstructive memory.

(2)

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**(Total for Question 5 = 7 marks)**



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7 Atkinson and Shiffrin (1968) proposed the multi-store model of memory.

(a) Explain **one** weakness with Atkinson and Shiffrin's (1968) multi-store model of memory.

(2)

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(b) Mahmood was verbally given a list of 14 food items to buy from the shop. When he arrived at the shop to buy the food he could only remember nine of the food items.

Describe, using the multi-store model of memory, why Mahmood could not remember all 14 food items.

(2)

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.....  
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.....

(c) Calculate the percentage of food items Mahmood could remember when he arrived at the shop. Express your answer to two decimal places.

(1)

**Space for calculations**

Percentage of food items Mahmood could remember when he arrived at the shop: .....

**(Total for Question 7 = 5 marks)**





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(Total for Question 8 = 8 marks)

**TOTAL FOR SECTION B = 26 MARKS**



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(Total for Question 9 = 12 marks)

**TOTAL FOR SECTION C = 12 MARKS**  
**TOTAL FOR PAPER = 64 MARKS**

